



Rifco National Auto Finance

MANAGER, ORIGINATIONS

POSITION SUMMARY

The Manager of Originations is responsible for leading both a Credit and Funding team. The focus of the manager is to foster an environment of high-energy, collaboration and team work. This is a revenue-driven team that will benefit from coaching, guidance and motivation.

QUALIFICATIONS

- 3-5 years of experience as a manager of a customer facing department
- Knowledge of credit and auto-finance is an asset
- Ability to motivate and lead a high-volume team
- Superior relationship skills
- Strong communication skills
- Excellent negotiating and decision making skills
- Ability to delegate and develop employees
- Results driven in a high-volume, fast-paced environment
- PC skills (MS Word, MS Access, MS Excel, etc.)

JOB RESPONSIBILITIES

- Develop and implement strategies to enhance productivity
- Create and foster a motivating work environment by seeking out opportunities to reward and recognize performance
- Meet and exceed monthly, quarterly and yearly targets
- Ensure adherence to internal policies
- Take a quantitative approach to team results and performance

COMPANY OVERVIEW

Rifco National Auto Finance has been providing Canadians with non-prime auto financing options since 2002. We've secured ourselves as one of Canada's fastest growing auto financing companies due to our personalized service and commitment to building strong, long-lasting partnerships. Headquartered in Red Deer, Alberta we pride ourselves on a fun, friendly and successful partnership with our clients, employees and the community.